

# Earth Observation Advisory Services



# ALDEN

Over and Above

*"the single-most knowledgeable law firm in the UK about space and satellite regulations" Chambers & Partners 2020*

Alden offers specialised legal, regulatory, policy and advisory services covering all aspects of the Earth observation (EO) industry for the benefit of fast growing EO companies and their customers. What makes Alden unique is that we:

- understand your business and your objectives;
- are able to provide prompt, responsive and specialist advice from experts with more than 20 years of experience in legal, regulatory, data protection and national security issues;
- have advised companies raising finance in this field; and
- have experience of drafting EO data policies for regulators and strategies for companies.

These services, and some examples, include the following.



**Regulatory** – ensuring ongoing regulatory and licensing compliance and obtaining necessary licences and spectrum authorisations in the UK, Europe and internationally. This covers:

- regulatory issues associated with high-resolution satellites;
- advice on national licensing regimes;
- national launch and operations licensing;
- obtaining relevant spectrum authorisations;
- EO regulatory strategies; and
- obtaining ground/Earth station licences.



**Policy advice** – providing industry-focused policy advice, including national and EU policy advice and strategic policy advice to roll out EO services and distribute EO data, particularly of a high resolution.



**Commercial Contracts** – drafting, amending, reviewing and negotiating all forms of commercial contracts, including:

- satellite procurement;
- launch services;
- EO data distribution;
- capacity sales; and
- operations contracts.



**Corporate law** – providing specific corporate advice for EO companies:

- covering corporate transactions such as investments, joint ventures, acquisitions/disposals and corporate structuring;
- including specific structuring advice to assist regulatory and licensing compliance; and
- relating to corporate governance and directors' obligations.



**Finance** – industry focused advice:

- reviewing commercial contracts with customers to make them "bankable";
- assisting with debt finance transactions; and
- assisting with finance structuring to meet licensing conditions.



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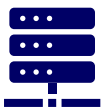
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*"Instrumental in projects and consultations across the world" Financial Times*



**National security** – advising on national security issues and providing legal and policy advice on the use of new technologies (e.g. cyber security, lawful monitoring and surveillance) and the provision and management of high-resolution data.



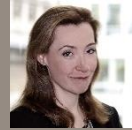
**Data management** – advising on data protection regulatory compliance, and the use of big data and AI technologies across complex digital supply chains and integrated technology platforms.



**Export control** – advising on export control issues, particularly in relation to the export of high-resolution data.



**Strategic consultancy** – government advocacy, identification of strategic partners, strategic business decisions, market entry and positioning advice, in the UK, Europe and internationally.



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**We can be on call when you need us for as long as you need us. We can work with you on strategic one-off issues or for longer work packages.**

**Please do not hesitate to get in contact with us to discuss any queries. Thank you.**

