

Toby Ward



*Partner
Alden Legal
London, UK*

Summary

Toby is a highly rated senior commercial specialist with considerable experience in both advisory and industry environments. His primary areas of specialism are the negotiation and drafting of commercial, IT, telecommunications and outsourcing contracts, with a particular emphasis on high tech and regulated sectors. In addition, he advises businesses on the structuring of commercial arrangements and procurement strategies.

Toby has worked for a number of top tier law firms, including Allen & Overy and CMS Cameron McKenna, and at a US bank. He has been based in and advised on the laws of a number of countries including England and the Netherlands.

Relevant Work Experience

- Advised a Moroccan infrastructure fund on various agreements relating to the procurement, launch and operation of a satellite with a European satellite operator.
- Advised a satellite operator on various contracts, including launch services contracts and on-orbit operations.
- Advised an Earth observation satellite operator on contractual and regulatory matters.
- Advised an innovative start up on the procurement of launch services on behalf of customers.
- Advised a launch site operator on contracting arrangements with launch service providers.
- Advised a satellite operator on issues relating to a contract for the procurement of multiple satellites.
- Advised a satellite launch broker on various agreements.
- Advised a start up company on contracts for the provision of data and related services relating to a satellite.
- Advised a national satellite operator on a dispute relating to spectrum issues.
- Advised a satellite operator on its contract with a payload operator.
- Advised a satellite operator on various commercial contracts relating to its ground stations.
- Advised a start up telecoms company on its standard terms of business for consumers and business customers.
- Advised a national energy infrastructure company on several telecoms contracts.
- Advised a tech start up on its customer contracting strategy and standard customer agreements.
- Lead adviser to a professional services company on its commercial contracts, standard supply agreements and procurement strategy.
- Lead adviser to a financial services company on its on its supply side commercial contracts, standard agreements, SYSC8 compliance and procurement strategy.

Professional career

- 2018 – Partner, Alden Legal
- 2013 – 2018 Consultant, CMS Cameron McKenna
- 2006 – 2010 Partner, Appleby
- 2004 – 2006 Vice President – Senior Legal Counsel UK, State Street Bank
- 2000 – 2004 Senior Associate, Allen & Overy (London and Amsterdam)
- 1996 – 2000 Trainee and Associate, Dickinson Cruickshank (Isle of Man)

Education and qualifications

- Postgraduate Diploma in Anti-Money Laundering, Cass Business School
- CPE and LPC, College of Law, York
- BA (Hons) in Philosophy and Politics, University of Warwick
- Admitted in England and Wales, 2000
- Admitted in the Isle of Man (non-practising), 1998

Over and Above



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